

«THE SWISS LEADING HOSPITALS»

extends its leading position in the Swiss hospital market. The association currently comprises 18 renowned clinics – further expansion planned in Switzerland and abroad



Klinik Schloss Mammern, Mammern

THE SWISS LEADING HOSPITALS (SLH)

is an association of 18 Swiss Private Clinics in the fields of acute medicine, rehabilitation and psychiatry/psychosomatics. Following the example of the «Leading Hotels of the World», it focuses on the provision of «top medical care plus first-class hotel services», which clearly differ from conventional hospitals concentrating solely on the medical aspects of healthcare. The central component of the SLH idea is the optimal synergy between medical excellence, outstanding infrastructure and the highest quality of individual care. It thus provides clear added value and important additional benefits for its patients. All SLH members must be independent and in private, majority Swiss ownership. THE SWISS LEADING HOSPITALS was founded in 1999 by three clinics: the Klinik Gut in St. Moritz,

the Klinik Pyramide am See in Zurich and the Sonnenhof Kliniken in Berne. As of November 2006, the following clinics are currently members of «SLH»:

Bethesda-Spital, Basel
Clinique de La Source, Lausanne
Clinique Générale-Beaulieu, Geneva
Clinique La Prairie, Montreux
Klinik Gut, St. Moritz
Klinik Lindberg, Winterthur
Klinik Linde, Biel
Klinik Pyramide am See, Zurich
Klinik Schloss Mammern, Mammern
Klinik Villa im Park, Rothrist
Merian Iselin-Spital, Basel
Privatklinik Hohenegg, Meilen am Zürisee
Privatklinik Bethanien, Zurich
Privatklinik Wyss, Münchenbuchsee
Privatklinik Meiringen, Meiringen
RehaClinic, Bad Zurzach and Baden
Sonnenhof Kliniken, Berne
(Klinik Sonnenhof and Engeriedspital)

QUESTIONS FOR BEAT HUBER, SLH PRESIDENT



IN YOUR OPINION, HOW IS THE SLH VIEWED IN THE MARKET?

I am happy to say that since 1999 the SLH has established itself as an important and leading group in the hospital market. Today, SLH is a brand that represents the highest quality, individual care and an informal atmosphere. Patients, doctors and staff have a lot of trust in the SLH and this is good evidence that we are on the right strategic path. We are unique in offering consistent quality management and Swiss-wide presence, and covering the whole spectrum of medical fields. Our members all have a strong local base and are thus able to fully meet the needs of the market.

WHAT CRITERIA MUST A HOSPITAL FULFIL TO BECOME A MEMBER?

Statutory regulations and strict quality criteria must be met in order to become a member. The overall impression given by the clinic must be convincing. It must be privately owned, financially sound, independent and have an excellent reputation. It must offer something that deserves the description «leading». Neither the location nor the size is a deciding factor, but the clinics should not

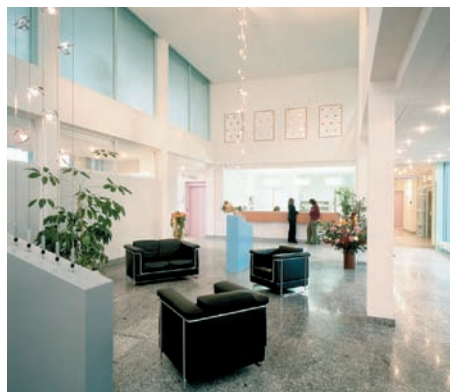
be direct competitors. To stay true to our philosophy, the number of clinics is limited to twenty. We want to stay people-focused, locally active and not primarily profit-oriented. Large groupings with holding structures and speculative foreign investors have no place with us.

HOW INTERESTING IS THE INTERNATIONAL MARKET FOR THE SLH?

Of course the international market is interesting. The fewer people there are in Switzerland with supplementary insurance, the larger must be the share of international patients. Our target here is ten to fifteen percent! We definitely have potential and some catching up to do. However, we must always ensure a good fit between our international patients and the culture and local clientele in each of our clinics.

FEDERAL COUNCILLOR PASCAL COUCHEPIN SUPPORTS THE IDEA OF «HEALTH TOURISM». WHAT IS YOUR VIEW ON THIS?

One must look at the different aspects involved. We would definitely welcome the official promotion of the medical sector by the Swiss Tourism Federation. We shouldn't just extol our mountains and chocolate and neglect to mention our leading medical services. When it comes to Swiss patients being treated abroad, I am more critical. The treatments are not always cheaper, particularly if you do a full cost analysis. In addition, in many fields the quality on offer doesn't compare to what we have here. www.swissleadinghospitals.ch



Entrancehall, Klinik Lindberg, Winterthur



Reception, Clinique de La Source, Lausanne



Clinique La Prairie, Montreux



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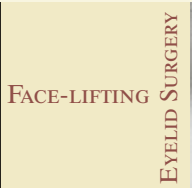





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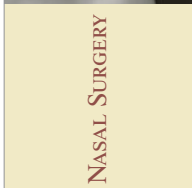
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PRIVATKLINIK am SONNENPLATEAU ALPENRESORT SCHWARZ TIROL/AUSTRIA



Dr. med. univ. Kurt Öhler,
Facharzt für Plastische-, Rekonstruktive- und Ästhetische Chirurgie, Mitglied der österr. Gesellschaft für Plastische und Ästhetische Chirurgie. Notar, Flugrettungsarzt und Leiter der Privatklinik am Sonnenplateau im Alpenresort Schwarz.

Leistungsspektrum

- Brustkorrektur (Brustvergrößerung u. Bruststraffung)
- Fettabsaugung (Bodystyling)
- Lidkorrektur (ein strahlender Blick)
- Facelifting (Gesichtsspannung)
- Bauchstraffung, Oberschenkel u. Oberarmstraffung
- Faltenkorrektur (Hylaform u. Botox)
- Fruchtsäurenmehrstuftenpeeling

- Lasertherapie (Couperose, Besenreiser, Haarentfernung, Pigmentstörungen)
- Dermabrasion (Glättung der Haut)
- Active Aging mit Environ
- Beautytox
- Venenoperationen
- Ohrenkorrektur (Formschöne, anliegende Ohren)
- Nasenkorrektur (Eine formvollendete Nase)
- Kinnformung (Eine harmonische Einheit)
- Narbenkorrektur (Narben unscheinbar machen)



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